

Allegheny County Bar Association Insurance Program

Insurance & Benefit Solutions for the Legal Industry



What are the differences between Term Life and Permanent Life Insurance?

There are many things to consider when enrolling in life insurance, here are key items to consider:

Mass Mutual Group Whole Life Insurance

Traditional Group Term Life Insurance



Overall value

 More than just a death benefit – includes several guarantees and living benefits Typically limited to just a death benefit



Premiums

 Guaranteed level premium for a lifetime

 Higher short-term cost for greater long-term value Level premium generally limited to term and may increase upon renewal



Death benefit

 Permanent and non-expiring while premiums are paid

 May use dividend option to increase death benefit at no additional cost* • Coverage expires at end of term

 Death benefit may reduce at older ages



Cash value

Guaranteed cash value for a lifetime

Increases over time

• Not affected by market changes

 Does not typically produce any cash value



Chronic Care Benefit · Automatically included

 Provides portion of death benefit if insured has a qualified chronic illness*** · Generally not available



Dividends

 Though not guaranteed, certificate owners can receive dividends as cash, increased death benefit, or reduction of future premiums** Not eligible for dividends in any form



Continuation of coverage

 Permanent coverage regardless of change in employment or retirement, although out-of-pocket premium may increase if employer payment of premiums ends

- Coverage may not continue when employment ends or at retirement
- Can sometimes be continued at a higher cost

Contact us to learn more: Phone – 855-874-0022 Email – answers@usi.com

- * Dividends are not guaranteed. The certificate is eligible to earn dividends beginning on the second anniversary.
- ** Only available after porting.
- *** When using the Chronic Care Benefit, an acceleration of the death benefit will reduce the certificate's death benefit, any cash value and any loan values. The certificate's premium payments will be based on the reduced amount of insurance at the current rate. There is no premium required for this benefit, however, there is a fee (referred to as an actuarial discount in the endorsement) if the provision is exercised.